

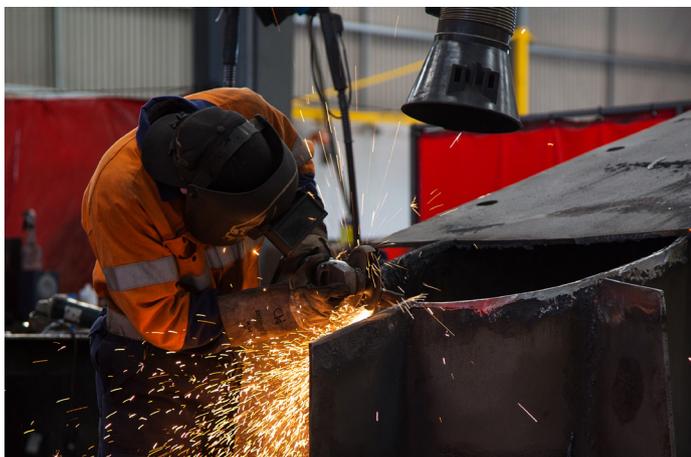


Energyworks

Taranaki energy company puts safety first

You'd expect a CFO to care about taxes, but it's worker safety that is close to Travis McGrath's heart. Travis was looking for a solution to a tax matter, but with Teletrac Navman GPS fleet management he found a worker safety solution. It's something that has made a substantial difference to Taranaki-based engineering firm, Energyworks Ltd.

Energyworks is a multi-disciplinary engineering firm which specialises in the oil and gas, power generation, petrochemicals and dairy industries. The company does maintenance work, such as statutory shutdowns of power stations, construction of gas pipelines, and industrial coatings services.



"Teletrac Navman is now a key tool to help us run our business more efficiently, and will help us as we expand."

Travis McGrath, Chief Financial Officer – Energyworks

Energyworks runs a substantial fleet of vehicles. The vans and mini vans are used to transport staff on site for the large scale shutdowns of power stations, while the utes are used daily by maintenance staff to get to the various job sites.

Keeping safe at work

Worker safety is always top priority in the engineering and construction industry, and even more so at Energyworks.

"We are through and through a Taranaki organisation, born and bred here, it's like a family," says Travis. "As a CFO I genuinely care about the health and safety of our staff, so I want to make sure they get home safe at night."

"During our maintenance work on statutory shutdowns of power stations, our drivers are often working for 12-14 hours. So it's really important to me that I know they get home safely."

Travis uses the Teletrac Navman DIRECTOR software as an app on his phone, so he can check where any of the vehicles are at any time of the day or night.

Safer driving practices

When the Teletrac Navman system was installed in November 2015, Energyworks found they had a problem with speeding drivers. And under Health and Safety at Work legislation, that represented a risk so they needed take steps address it.

"Since the installation we've had an 80% reduction in over-speeding. The data from the DIRECTOR software has enabled us to make decisions on how to manage and improve speeding behaviour. We've updated our policies and we've been able to have discussions with our staff with some recidivist speeders. Through those ongoing discussions, we've been able to get those staff that were speeding to modify their behaviour.

"Some guys have said to me, 'I've now reduced my speed when I'm driving'. And they're talking about how they drive their own cars, when they are driving their family and so on. So I'm really pleased that they are making a change across the board."

Better routing

Travis says they've also used the Teletrac Navman system to keep watch on the routes the drivers use to get to client sites.

"We have a number of sites we work on that are 45 to 60 minutes drive away. We have pre-determined routes in winter to avoid known black-ice roads. I've set up alerts to check that our drivers stay on the route and don't take short cuts."

Taxing times

One of the original reasons that Energyworks looked for a GPS fleet management solution, was to be able to prove to the IRD that they were not violating Fringe Benefit Tax conditions for vehicle usage. The IRD suggested keeping log books for all the vehicles, but Travis instead agreed to put in the Teletrac Navman system.

"With our staff, we told everyone when we put the Teletrac Navman units in the vehicles," says Travis. "We reminded them about Fringe Benefit Tax, and how they mustn't use the vehicles for private use, like towing boats.

"As a company we have decided not to pay Fringe Benefit Tax, so we need to make sure our employees are not using the vehicles for after-hours activities. With the Teletrac Navman system, we can now provide proof of this to the IRD. Log books would have taken up a lot of time, so having GPS tracking has saved us a lot of time and hassle."

Maintenance savings

Energyworks is using the reporting functions within DIRECTOR to keep an eye on repair and maintenance needs for the fleet.

"Our fleet manager is using the Teletrac Navman system to look after registrations, warranting, and RUC so he can plan work that needs to be done," continues Travis.

"We have the DIRECTOR software up on a big screen in the office so

we can keep an eye on the whole of the Taranaki region. Our operations people can see all the little green dots – our vehicles – on screen.

"I've been really impressed with the Teletrac Navman reporting features, and the system has already paid for itself, the weekly cost of the system is offset in fuel savings and savings on repairs and maintenance."

The big picture

Travis says that the goal for Energyworks in 2016 is to look outside the Taranaki region to grow the business.

"We have specialist expertise and a very good health and safety record, so we're also looking at further diversifying our business. Teletrac Navman is now a key tool to help us run our business more efficiently, and will help us as we expand."



"The system has already paid for itself in fuel savings and savings on repairs and maintenance."

Travis McGrath, Chief Financial Officer – Energyworks

Benefits:

- fleet tracking helps keep staff safe
- Overspeed monitoring has improved driver safety and behaviour
- Provides proof of where and when hours are worked for IRD tax purposes
- Reporting and monitoring features support more efficient and effective maintenance and repair schedules